



ADMINISTRATIVE SERVICES

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News Release

Learn to Partner with Government at Vendor Fair

October 14, 2014, Monroe, NC – Companies interested in pursuing business opportunities with Union County, local municipalities and schools should attend the “Connecting Business in Union County” vendor fair on Thursday, Oct. 30 from 8:30 a.m. to 1 p.m. at South Piedmont Community College.

The vendor fair is a great networking opportunity that allows business representatives to meet with procurement agents from Union County, the City of Monroe, Union County Public Schools, South Piedmont Community College, the Town of Wingate, and Town of Waxhaw. Procurement agents will share information about upcoming bid opportunities, discuss how the Invitation for Bid or Request for Proposal processes work, when and how simple quotes could land a sale and how to insure businesses are paid in a timely manner.

A Historically Underutilized Businesses (HUB) workshop will be held at the fair for businesses seeking HUB certification. State guidelines set goals for certified HUB participation in a variety of contracts, but businesses must be HUB certified.

Admission to the fair is free and a light breakfast and a boxed lunch will be provided. For more information and to register, go to <http://tinyurl.com/2014VendorFair>.

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